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r/marriott



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r/marriott • 1 yr. ago

Oltanis11



How to Negotiate A Rate for Extended Stay

[Rates & Booking](#)

I'm in the military and stationed at a base in the upper Midwest. I'm looking for an extended stay option, and I really don't want to settle for budget hotels like ESA. For personal reasons, I don't want to buy or rent an apartment in this area.

I'm a Bonvoy member, and I really like Marriott brand hotels. Im looking to stay at a Residence Inn or equivalent property for a period of 8-10 months. The only problem is that I have a budget of around \$1,800 per month.

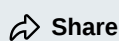
I'm looking for tips on how to negotiate a monthly "rent" in this ballpark. Is this realistic?



20



24



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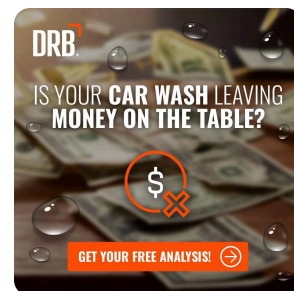
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wildcat12321 • 1y ago

find the hotel and ask to speak to their sales manager. Always nice to try to make an appointment to go in person, even better with flattery of some cookies or something. You can see what their rates are online. Discounts are possible, but don't expect a \$150 / night hotel to give you \$60 / night inclusive of taxes, that wont be worth it to them. Most online searches will give you a weekly or monthly rate.



27



Reply



Cantilivewhileim • 1y ago

That length of stay would be tax exempt, but you're correct that's a low ask



11



Reply



[Skip to main content](#)[Log In](#)**Bryanormike** • 1y ago

Is it realistic for them to give you a massive discount for 8-10 months? I would say no, not really. However you damn sure can ask.

12 Reply ...

1 more reply

**Coastie585** • 1y ago

Is the 1800 your BAH, or per diem? I did a set of orders, 6 months, and called hotels asking them to match the GSA per diem rate and every hotel matched it, was in Boston, per diem was 281/night. Many of the hotels had rooms going for 400-700 per night but I think the guaranteed long term rate is what sealed the deal.

9 Reply ...

**Oltanis11** OP • 1y ago

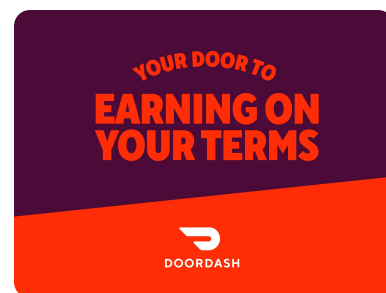
The 1800 is BAH + a portion of base pay. Unfortunately, it's my permanent duty station and I won't be getting per diem.

7 Reply ...

1 more reply

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[Learn More](#)dasher.doordash.com**a-dasha-tional** • 1y ago

Why aren't you renting? It would be cheaper to rent and hire a cleaner.

3 Reply ...

**Oltanis11** OP • 1y ago

Yeah. Maybe a fully furnished apt would be better

8 Reply ...

1 more reply

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tenant by law. I'm not sure if there's much of a work around since I worked there but things were 30 days max.

↑ 3 ↓ [Reply](#) ...



ScratchAgreeable7161 • 1y ago

\$1800/month just on BAH?? Go get you a decent apartment lol.

↑ 3 ↓ [Reply](#) ...



Kiff4Free • 1y ago

Not exactly a tutorial on how but your post reminded me of this guest back in 2011 "Hotel guest checks out after 10-plus years":

<https://www.cnn.com/2011/10/30/living/virginia-hotel-guest/index.html>

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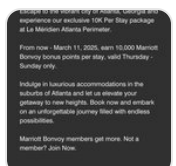
10k per stay

48 upvotes · 19 comments



r/marriott • 6 mo. ago

How Long is the Average Hotel Stay?



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19 comments

 r/marriott • 3 mo. ago

Asked to leave the hotel after check out??

39 comments

 r/marriott • 4 mo. ago

Best Rate Guarantee Success

15 upvotes · 5 comments

 r/marriott • 10 mo. ago

Booked a non refundable room, I can no longer go, is there a point cancelling or should I leave room empty (USA)

3 upvotes · 22 comments

 r/marriott • 4 mo. ago

Do rooms paid for but not stayed in add to your nights

33 comments

 r/marriott • 6 mo. ago

Hotel attempting to change Explore Rate

132 upvotes · 99 comments

 r/marriott • 1 yr. ago

Advice Needed - Negotiating a Corporate Rate

5 upvotes · 11 comments

 r/marriott • 2 mo. ago

Can hotel see details of a previous stay?

20 upvotes · 36 comments

 r/marriott • 8 mo. ago

I live in a hotel

794 upvotes · 168 comments



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35 upvotes · 10 comments



r/marriott • 1 mo. ago

Marriott Can't Be Serious With Their Rates These Days

318 upvotes · 127 comments



r/marriott • 2 mo. ago

Aren't they the same hotel?



45 upvotes · 36 comments



r/marriott • 2 mo. ago

Love when the cost of your room keeps going down before you trip starts :)

84 upvotes · 14 comments



r/marriott • 3 mo. ago

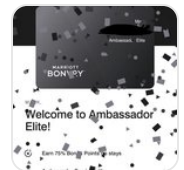
Upgraded to a suite, then downgraded to the original room booked

28 upvotes · 7 comments



r/marriott • 3 mo. ago

Made it with just a few days to go!



111 upvotes · 29 comments



r/marriott • 24 days ago

Talk me out of moving off Marriott

69 upvotes · 115 comments



r/personalfinance • 1 yr. ago

How to negotiate a car lease

5 upvotes · 12 comments



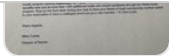
r/HousingUK • 1 yr. ago

How to safely offer short-term accommodation at a reduced rate?

7 comments

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55 upvotes · 20 comments

 r/marriott • 1 mo. ago

I know it's not much, but this is my first time having any kind of hotel elite status 😊



294 upvotes · 39 comments

 r/marriott • 21 days ago

Thoughts on leaving \$\$\$ for housekeeping...

64 upvotes · 334 comments

 r/marriott • 4 mo. ago

Why did I get so few points for this long stay?



21 upvotes · 49 comments

 r/marriott • 3 mo. ago

My last attempt



37 upvotes · 28 comments

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